

FOR IMMEDIATE RELEASE



UNSi Announces Acquisition of Next-Gen Network Provider IPNetZone

Acquisition Strengthens MSP with Its Own Facilities-Based Carrier Network

February 16, 2012, Lemont Furnace, PA: [United Network Services, Inc. \(UNSi\)](#), a leading provider of managed services for voice and data networks, announced today it has completed a strategic expansion by acquiring IPNetZone Communications, Inc., a nationwide next generation network provider. The acquisition of IPNetZone and its established MPLS network positions UNSi as a major player in the [managed network services](#) space gaining their own advanced backbone network.

IPNetZone is a privately-held company headquartered in New York City which owns and operates its own 16-node MPLS/VPLS and Carrier Ethernet network. In addition, it provides intelligent internet connectivity, managed network services and proactive monitoring of network assets for both enterprise and Carrier customers. From inception, IPNetZone has provided complete end-to-end solutions to manage and maintain the performance of its clients' complex communications infrastructures.

"The combination of UNSi's managed network service portfolio and the largest cable and DSL footprint in North America, coupled with IPNetZone's nationwide MPLS network, enables UNSi to expand the delivery of enterprise-grade managed service solutions," states Francis D. John, President and CEO of UNSi. "Additionally, IPNetZone's highly experienced technical staff allows UNSi to seamlessly enhance our procurement capabilities and 24/7 NOC support to our customers," added Mr. John. "We're ecstatic to join forces with UNSi," added Allan Schwartz, Founder and CEO of IPNetZone. "Our customers will immediately feel the impact of an enlarged project management team and back office integration enabling them to more quickly leverage, deliver and deploy services on our advanced MPLS and VPLS networks."

Distinguished Benefits of UNSi and IPNetZone Acquisition

- a nationwide network; more access to more hubs offering more options
- ability to provide enterprise customers with a custom MPLS or VPLS network designed for their specific needs at competitive price points
- expertise of combined telecom/network engineering teams offering unparalleled technical expertise and SLAs
- flexibility for businesses to connect all of their locations (headquarters, branch or franchise divisions, and remote users) together in a tightly secure and managed network
- native access options from cable to EoC, fiber to wireless – all on one bill with EDI capability
- ability to provide managed services throughout a company's network infrastructure –including managed WAN/LAN services, managed security, back-office services, DMVPN, online performance reporting and network design
- 24/7 management and pro-active monitoring of networks

With the acquisition of IPNetZone, UNSi will add an office location in New York City and two additional Network Operating Centers (NOCs) for a total of five NOCs located globally. UNSi's headquarters are located outside of Pittsburgh, Pennsylvania with other office locations in St. Louis, Missouri and Doylestown, Pennsylvania.

The acquisition agreement reached with IPNetZone is contingent upon and subject to approval by UNSi's shareholders and its senior lender.

DH Capital, LLC served as exclusive financial advisor to UNSi on the transaction. Blue Beacon Capital, LLC served as financial advisor to IPNetZone Communications on the transaction.

ABOUT IPNETZONE

IPNetZone Communications, Inc. is a rapidly growing, privately-held global network provider based in New York providing Internet, multiprotocol label switching (MPLS), VPLS, managed network and monitoring solutions to enterprise and carrier clients internationally. Founded in 2007, IPNetZone has provided Internet and MPLS circuits ranging from business class cable to 10 gigabit metro Ethernet circuits globally as well as a full suite of converged IP communications products and network management solutions. For more information please visit: www.ipnetzone.com.

ABOUT UNITED NETWORK SERVICES (UNSi)

UNSi is a leading provider of managed services for voice and data networks. UNSi provides a complete managed solution for IT professionals (CIO, IT Directors) so they can more efficiently manage the critical IT infrastructure of their business. UNSi's services include Managed Network Services, Managed Connectivity, Professional Services, Back-Office Services and Online Performance Reporting. UNSi manages networks 24/7 for thousands of enterprise sites via their own Network Operations Centers (NOCs). IT departments rely on UNSi to design, monitor and manage their networks, consolidate telecom billing platforms and provide connectivity for multiple locations nationwide. For more information about UNSi, visit its website at www.unsi.net.

ABOUT DH CAPITAL, LLC

DH Capital is a private investment banking partnership serving companies in the Internet infrastructure and communications sectors. Headquartered in New York City with offices in Boulder, Colorado, the firm's principals have extensive experience and proven abilities in capital formation, finance, research, business development and operations. DH Capital provides a full range of advisory services to companies and financial institutions, including mergers and acquisitions, private capital placements, financial restructuring, and operational consulting. DH Capital has completed over 90 M&A transactions and private capital placements totaling more than \$4 billion in value. For more information on DH Capital, visit its website at www.dhcapital.com.

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